# Update on Fare Capping and Reduced Fare Simplification

Rider Experience and Operations Committee

07/18/24



### Why we are here

- Responding to December 2023 Link fare change resolution (Resolution No. R2023-37) requiring an update on:
  - » Feasibility of and realistic schedule for getting to fare capping.
  - » Efforts to simplify reduced fare program administration.
  - » Whether to recommend convening a regional fare forum to address fare capping and reduced fare program administration.
- Information only, no action required.



### Fare capping

### What is fare capping?

### A cap on how much someone will pay for transit

- Fare capping means that passengers will pay the lowest possible fare for their trips within a given period of time (typically daily or monthly).
- A fare payment system automatically calculates the best fare until a threshold is met after which each additional trip is free.
- Passengers who pay separately for each trip will pay no more than passengers who pay in advance for a pass product.



### Why consider fare capping?

### **Passenger benefits**

- Guarantees the best fare and ensures passengers don't pay more than they need to when riding.
- Saves on upfront costs for pass products that may be a better value.

#### Transit agency benefits

- Helps achieve equity outcomes by ensuring passengers pay the lowest cost for their trips.
- Incentivizes ridership by reducing costs for passengers.



## *Is it feasible to implement fare capping quickly on Sound Transit services?*

### Not at this time

- Staff do not recommend moving forward with fare capping only on Sound Transit services at this time.
- Our assessment is that pursuing ST-only fare capping through ORCA would result in higher costs and longer implementation and potentially come at the expense of other regional needs and priorities.
- Staff do recommend moving forward with an ORCA-based regional solution, which will require time to gain regional consensus on a fare capping approach.



### **ORCA governance & revenue** *apportionment*

- ORCA was formed in 2003, launched in 2009, has a formal governance structure, and plays a significant role in apportioning revenue between agencies.
- ORCA is simple for and popular with passengers.
- A survey conducted in August 2023 found that 93% of 34,000+ respondents were very or somewhat satisfied with ORCA.
- Fare capping must exist in this context.





#### **Passenger complexity**

- **85%** of Sound Transit fare paid boardings use ORCA.
- 27% of Sound Transit ORCA trips use transit operated by multiple agencies, a number we expect to increase as the light rail system expands.
- Increased complexity and confusion for passengers from a Sound Transit-only fare cap is the primary reason we do not recommend pursuing this approach at this time.
- In addition, it would almost certainly cost more for passengers transferring to or from partner agency services if Sound Transit moved forward with fare capping alone.
- More work needs to be done to develop regional fare capping scenarios that articulate financial impacts to and simplicity for passengers.



### **Policy complexity**

- Policy direction from the 2016-2017 regional fare forum was to "not pursue fare capping in initial system design" of next generation ORCA.
- Assuming there is consensus to pursue regional fare capping, fare policies would need to be changed in a coordinated way by individual agencies and then implemented by ORCA.
- Coordinated policy changes take time and would need to be informed by agency-specific financial considerations from regional fare capping scenarios.



### Technical feasibility & competing needs and priorities

- Previous regional policy direction means that fare capping was not included in the initial phase of next generation ORCA.
- Future phases for enhancements to next generation ORCA are not yet funded.
- ORCA agencies need to establish priorities for the next phase of work and fare capping may not be the highest priority for all agencies.



## Why do we need a regional approach for fare capping?

### It supports a higher likelihood of success

- It will be simpler for passengers with a regional solution.
- It will very likely be faster and cheaper to implement.
- There are trade-offs and uncertainty:
  - » More work needs to be done on financial impacts at the agency level.
  - » Partner agencies may have different priorities.
- Regionalism inherent in ORCA means Sound Transit shouldn't act alone.



### What can we do in the meantime?

### New & interim offerings for passengers

- Working with partners to reduce the cost for regional day passes with potential launch by early September.
- Move forward with a proposal to reduce the adult fare on ST Express from \$3.25 to \$3.



### Reduced fare program administration

## What is happening with reduced fare programs?

### **Program details & facts/figures**

#### **Regional Reduced Fare Permit**

- » Reduced fare for seniors 65+ and people with disabilities.
- » Available on all ORCA agencies.



#### **Free Youth Transit Pass**

- » Free fare for youth under 19.
- » Available on all ORCA agencies.





## What is happening with reduced fare programs?

#### **Program details & facts/figures** ORCA LIFT Subs

- » Reduced fare for passengers earning less than 200% of federal poverty level.
- » Available on all ORCA agencies except for Washington State Ferries.
- » 72,000+ active ORCA LIFT cards, 30% increase since Jan 2024 and well above pre-pandemic totals.



#### **Subsidized Annual Pass**

- » Free transit for passengers earning <80% of federal poverty level and enrolled in one of six state benefit programs.
- » Available on Sound Transit, King County Metro, Seattle Streetcar & Monorail, and Everett Transit.
- » 12,000+ active subsidized annual passes.





### Why is reduced fare simplification needed?

- **Meeting passenger needs:** Existing reduced fare products do not always meet the needs of our passengers.
- **Easing administration:** Current systems evolved over time and are labor intensive to operate.
- Increasing access and enrollment: Streamlined enrollment and eligibility may encourage ridership and make travel easier across systems and counties.
- **Responding to technological advances:** Next generation ORCA, the expanded retail network, and growth in electronic payment create new opportunities for reduced fare programs.



## What effort is underway to simplify reduced fare programs?

### Metro-led effort with all ORCA agencies participating

#### • Process:

- » Engaging transit agencies, passengers, and community service partners to consider current reduced fare products and programs and identify challenges.
- » Develop recommended changes using a human-centered, design thinking approach.

#### • Timeline:

- » Passenger survey and engagement under way.
- » Two-day design workshop with 75 passengers and stakeholders planned in October.
- » Recommendations and an implementation plan expected in January 2025.



### What will come of that work?

### Implications for regional coordination

- Recommendations are likely to include the following:
  - » Simplifying reduced fare types and pass options.
  - » Considering income eligibility changes.
  - » Making it easier to buy and distribute reduced fare products to eligible passengers.
  - » Modernizing products and processes and bringing them into ORCA.
- Implementation will require regional coordination and collaboration.



# Convening a regional fare forum

### What is a regional fare forum?

### **History**

- Given multi-agency operating environment, regional fare forums are where policy makers provide regional direction on fares.
  - » **1997-1998:** standardized passenger fare categories and established direction of delivering the ORCA fare payment system.
  - » **2007:** recommitment to regional fare coordination in advance of launch of ORCA in 2009.
  - » 2016-2017: identified priorities and policy activities necessary to support implementation of next generation ORCA.



## **Does staff recommend a regional fare forum?**

### Yes

- We can't move forward with regional fare capping or to simplify reduced fare program administration without regional policy direction.
- A regional fare forum can provide direction for the next phase of ORCA and validate regional policy priorities.
- It is the appropriate policy forum to address fare capping and reduced fare program improvements.





### What are next steps?

- Implementation of reduced regional day pass pricing with target launch of early September.
- Initiate process to change regular fare rate on ST Express.
- Recruit and plan for regional fare forum with target for first meeting in Q4 2024.







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